



## NEWS RELEASE

*For Immediate Release*

### **EXATEL PARTNERS WITH PROXIMETRY & TRANZEO TO DELIVER INNOVATIVE WiMAX SERVICES TO BUSINESS, MUNICIPAL USERS THROUGHOUT POLAND**

*Next Generation WiMAX Network Architecture Uses Tranzeo pico Base Stations, Subscriber Units Powered By Proximetry's AirSync™ Intelligent Provisioning & Management Software*

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**WARSAWA, POLAND, PITT MEADOWS, BRITISH COLUMBIA and SAN DIEGO, CA (PRWEB)** March 12, 2008 – Exatel S.A. announced today that it will deliver innovative WiMAX services to business, municipal, and other users using software and equipment from Proximetry, the technology leader in real-time wireless network and performance management solutions, and equipment from Tranzeo Wireless Technologies Inc. (TSX: TZT), a premier manufacturer of high-performance wireless broadband solutions. The next generation WiMAX network architecture uses Tranzeo's carrier-class TR-WMX-3.5-pBS 3.5GHz pico Base Stations and TR-WMX-3.5 Subscriber Units both powered by Proximetry's AirSync™ intelligent provisioning and management software to control and manage the users, devices, and services on the network. AirSync has an open architecture that can be extended and integrated to support other wireless and wireline elements in the carrier network. Exatel's initial network rollout will focus on three major cities in Poland with deployments in over 20 cities by the end of 2008.

“As a long time supporter of WiMAX we have had many investments in pilot solutions, and \$1500 per sector for a next generation WiMAX solution gives Exatel much more flexibility in deploying new customer services,” said Pawel Olech, vice president of the management board for Exatel. “The AirSync-enabled pico base station means we can offer differentiated services for increased revenues, while also enjoying advanced manageability of the network. The result is a much improved and highly scalable business model that gives us the ability to compete aggressively for business, municipal, and other customers in the market.”

The breakthrough price, performance of the Tranzeo WiMAX solution coupled with AirSync enables carriers to deploy a next generation WiMAX network with more robust network coverage and throughput, and optimized service and application performance. As a result, more bandwidth can be immediately directed to key users and geographies as the network scales up. Exatel's innovative WiMAX service model takes full advantage of AirSync's highly granular service controls so users and their applications are guaranteed to get the performance when and where needed.

Combining Proximetry's AirSync intelligent provisioning and management software with Tranzeo's carrier class network equipment provides a comprehensive, turn-key, and low-cost WiMAX solution. This combined solution is ideally suited for next generation WiMAX service offerings where different user types, applications, and devices each need varying degrees of guaranteed quality of service (QoS). AirSync enables the Tranzeo system to be autonomously provisioned and service levels managed according to network policies and the real-time use and behavior of the network. This dynamic approach to managing network performance enables Exatel to take an innovative position in offering new services to its clients.

"Exatel exemplifies a new breed of carrier that will offer differentiated, next generation WiMAX services," said Tracy Trent, Proximetry's chief executive officer. "And to do that, they need a new type of base station that is low-cost and rapidly deployable, while also having the intelligence to manage all the competing applications, services, users, and devices on the network in real time."

Proximetry's AirSync continually monitors and optimizes all wireless connections in the network to enable maximum throughput, services, and end user satisfaction. This approach of active monitoring, and real-time adjustments, assures that appropriate service levels are always met for all authorized users. The result is a wireless network with the performance, scalability, and reliability typically found in carrier-class wireline networks. AirSync's intelligent provisioning aligns network resources to user and device priorities, makes dynamic bandwidth allocations to meet changing user demands, and uses predictive routing and optimal resource configuration to maximize throughput and other performance parameters. Dynamic and flexible configuration of network resources and assured bandwidth allocation are essential ingredients in delivering quality-of-service in today's increasingly complex wireless networks.

#### **About Exatel**

Exatel is one of the biggest telecommunication operators in Poland. The Company offers to its customers' complex solutions and telecom services - voice, Internet, data transmission as well as hosting and collocation. More than 15 years of market experience, wide competence and well developed technological infrastructure in the form of a modern optic fibre network of over 19 thousand kilometres guarantees the highest quality of rendered services and business safety. Exatel was established in 2004 as a result of the merger of two telecommunication operators with over 10 years of tradition: Tel-Energ and Telbank specializing in servicing of the most demanding, strategic sectors such as operating, banking and finance and power industry. The synergy has enabled the widening of the Company's product offerings, as well as an increase in technological and human potential. In consequence, the Company of today, as a serious and credible business partner, guarantees the highest connection quality, professional servicing and an access to a wide range of teleinformation services. Exatel is a hundred per cent Polish Joint Stock Company, with a stable shareholder group. The majority shareholder is PGE Polska Grupa Energetyczna SA - Polish Energy Group Joint Stock Company, with 94,938 per cent. This is the biggest power supplier in Poland. For more information, please visit: [www.Exatel.pl](http://www.Exatel.pl).

#### **About Proximetry**

Proximetry, Inc. provides real-time network and performance management solutions for wireless networks to enable operators to visualize, provision, and optimally manage their networks. AirSync, the company's carrier-class software, gives municipal, public safety, energy, transportation, and enterprise network operators as well as carriers and other service providers the ability to dynamically monitor and manage multi-network, multi-frequency, multi-protocol traffic, devices, users, applications and services. Powered by patent-pending technology, AirSync offers network-wide visualization and control from a single system to ensure reliable and predictable wireless network performance. Founded in January 2005, Proximetry is a privately held company headquartered in San Diego, California. For more information, please visit [www.proximetry.com](http://www.proximetry.com).

#### **About Tranzeo**

Tranzeo Wireless Technologies Inc. (TSX: TZT) leads the wireless broadband industry as a premier manufacturer of high-performance wireless network equipment that allows communities and businesses to communicate without boundaries. Within its state-of-the-art automated manufacturing facility, Tranzeo designs and produces all of its equipment for quick installation, ease of use and minimal maintenance. Its three-year product warranty sets the industry standard for service. Since the company's inception in 2000, Tranzeo's optimum cost effectiveness, premium quality and responsive support have attracted a growing and devoted worldwide following of more than 2,465 dealers and 19 distributors. Tranzeo's full spectrum of point-to-point and point-to-multipoint radios, WiMAX equipment, and mesh network solutions are designed for wireless internet service providers, governments, campuses, military, carriers, enterprise customers, and systems integrators around the globe. Robust solutions and first-rate OEM capabilities have resulted in remarkable growth in sales and market presence. Headquartered in Greater Vancouver, Canada, Tranzeo Wireless can be found online at [www.tranzeo.com](http://www.tranzeo.com) or by telephone at 1.866.872.6936.

### **Forward Looking Statements**

This press release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements relate to, among other things, plans and timing for the introduction or enhancement of our services and products, revenues, and other expectations. These statements reflect our current expectations and are subject to a number of risks and uncertainties, including, but not limited to, changes in technology and changes in the wireless data communications market.

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